



# **Annual Report FY22**

Our mission is to help people, businesses, and governments to operate within the planets limits - because we believe that living well requires a healthy planet.

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## **MESSAGE FROM THE CHAIRMAN**



There is nothing more important or urgent for humanity than restoring our global environment to within the Planetary Boundaries.

When the Planetary Accounting Network (PAN) was established in 2019, we were already exceeding four of the nine Planetary Boundaries – critical global environmental limits. By the end of FY22 we were exceeding at least five, and since then scientists have confirmed we have exceeded a sixth. I would love to believe that we were all leaving COVID-19 behind and refocusing ourselves to the far larger challenge of learning how to live within the boundaries of our planet, but that seems far from reality.

Despite urgent warnings from scientists that the window of opportunity to avoid irreversible and catastrophic change is diminishing rapidly, and a temporary reduction in environmental pressure in 2020 due to the global COVID-19 lockdowns, 2021 saw a dramatic rebound in impacts with alarming statistics including:

- Energy related CO<sub>2</sub> emissions reached their highest ever level;
- Over 17 million tonnes of plastic were released into the ocean;
- More than 10 million hectares of forest was cut down; and
- Approximately 40,000 species are now listed at risk of extinction.

However, I do believe that there are a lot of positives and parallels that can be taken from the pandemic response through to the environmental crisis including;

- People will listen to science and data in times of crisis.
- People will do the 'right thing' when this is made clear and actionable (even if that means drastic changes and sacrifices to their own lifestyle)
- Change can happen very quickly in times of crisis.

I believe that in the context of the environmental crisis, Planetary Accounting is a key enabler of the first two points above because Planetary Accounting is about turning global environmental science into clear, actionable targets at the scales we operate so that people can make the decisions needed to return us to the safe operating space of the Planetary Boundaries.

The third bullet point is important to maintain the confidence that we are not too late. To that end, it has been a huge year for PAN, with substantial advancement in our FY21 workstreams, and the establishment of a new programme of works around product sustainability, continued growth of our network, and enormous growth in our reach through projects, talks, and written content, all of which give me confidence and hope for our future.

I am looking forward to the upcoming year with PAN. Given our current trajectory and momentum I have no doubt that this coming year is going to see the most significant development and growth yet. On behalf of PAN's board of trustees, I would like to thank everyone who has and does support PAN as an organisation, your support is paramount to PAN's ability to deliver on our vision; to enable and inspire every person to play their role as guardians for our planet.

**Andrew Cowie, Chairman** 

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## MESSAGE FROM THE FOUNDER / CEO



As I worked with the team to pull this report together, I was struck by how far we have come since PAN's conception.

The first inkling of PAN was a conversation with my university supervisor, Dist. Prof. Peter Newman, who said, "This framework has incredible potential. Once you've finished your thesis you are going to have to set up an organisation to help people use it". Establishing PAN had never been part of my plan but over the 12 months that followed that conversation, as I dragged my draft framework, two pre-schoolers, and husband around Europe in a caravan to get feedback on the framework from experts from all over the world, Peter's words really stuck with me. When I moved back to New Zealand at the end of the "caravan year" I decided he was right, and convinced three incredible friends/allies to join me as trustees on this journey (including our current Chair – Andrew).

Four years on PAN is still a young organisation and our purpose – to help people, businesses, and governments to operate within the planet's limits – can often feel daunting! However, looking back at what we have achieved to date, I feel confident that we are already making a tangible difference, and that we are on a pathway that will drive significant change in the years to come.

When COVID-19 hit in 2020 it put so much of our work and progress to date on hold that I was not sure we would make it. However, despite the ongoing health and economic disruptions and challenges since, FY22 has been a year of incredible growth for PAN. We piloted our Planetary Science-Based Targets programme (driving change at the corporate scale), we launched our Planetary Facts programme of works (focussing on the impacts of products and consumption); our team grew to 4 volunteers and two paid staff; we established strategic Delivery Partnerships within our network to expand our resource and

skills base, and we were invited to talk about Planetary Accounting at many high profile events including TEDx, for a the National Business Review video article, and on the AM Show. By the end of FY22 it was clear to me that the time had come to leave my "day job" (as the Sustainability Director at Beca – a role that I loved, and an organisation that I continue to work closely with) to put my full focus into PAN.

As I write this note we are well into FY23, and I am already excited to imagine what I will be writing in our annual report this time next year. To give you a sneak peak, our team has hit the double digits, our existing programmes of work continue to grow, our PARCs programme (a cities and regions focus) has begun, we are doing more work to support others to use Planetary Accounting for their own applications, and we are starting to participate more actively within the global community – joining international collaborations to accelerate change. Our plans for the coming 12-18 months will see another significant step-change in our scale for FY23 and beyond.

I am incredibly grateful to the team, our advisors, the incredible organisations who are part of the PAN network, and our many other supporters for making PAN what it is today. I am both excited and hopeful about the impact PAN plans to lead towards a future within the planet's limits.

Kate Meyer, Founder/CEO

Welcome PAN - Annual Performance Report | 2



Human activity is pushing our global environment beyond critical Planetary Boundaries. Without urgent action at every scale, we risk irreversibly and catastrophically changing the state of the planet.

However, most people, businesses, and governments do not understand the full perspective of planetary limits.

Those that do – don't know what to do.

- **Individuals** need education and data to inform lifestyle decisions.
- Businesses need robust mechanisms to manage risks.
- Governments need a framework to underpin prioritisation of investment.

Context PAN - Annual Performance Report | 3

## **OUR SOLUTION**

Planetary Accounting is a framework that enables science-based decision making, beyond carbon, at any scale.

Planetary Accounting enables action by quantifying what we need to do at different scales to return to and remain within globally critical environmental limits - the Planetary Boundaries.

I read your article about planetary accounting and the first time in years I feel heard - Einhorn, Germany

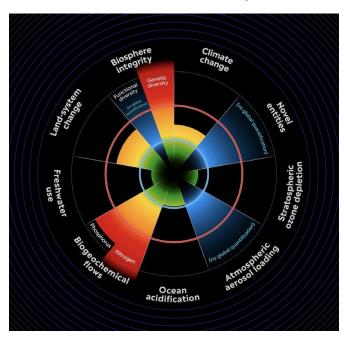


Context PAN - Annual Performance Report | 4

## **ABOUT PLANETARY ACCOUNTING**

## Planetary Accounting translates global environmental limits, the Planetary Boundaries, into actional budgets.

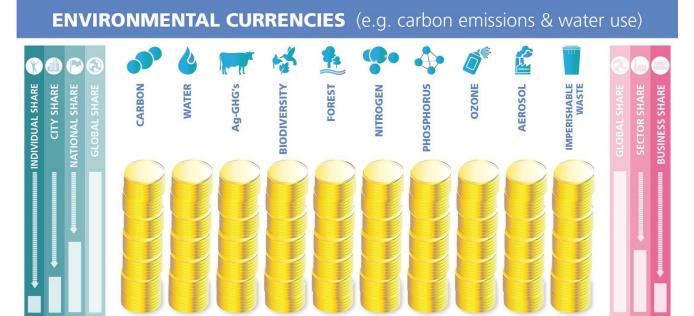
The Planetary Boundaries provide the basis for a health check for the planet.





The Planetary Boundaries define the "safe operating space for humankind". They are the critical global environmental limits we need to stay within to avoid irreversible change (e.g. Climate Change, Biosphere Integrity, and Land-System Change).

Planetary Accounting provides the basis for action; a prescription for a healthy planet



Planetary Accounting translates the Planetary Boundaries into global budgets in "environmental currencies" (e.g. carbon emissions, and waste productions) that can be used to inform decision making and action at any scale.

For more information about Planetary Accounting see the TEDx Talk here.

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The Planetary Accounting Network (PAN) was incorporated on the 3<sup>rd</sup> January 2019 as a registered charity (CC56788).

## **Purpose:**

To help people, businesses, and governments to operate within the planet's environmental limits.

#### **Our Vision:**

To enable and inspire every person to play their role as guardians for our planet.

#### **Our Mission:**

To make Planetary Accounting easy to access, easy to understand, and easy to use.

... because living well requires a healthy planet.

# WHAT WE DO At PAN our charitable purposes are to: Educate organisations and communities about Planetary Accounting to show what they can do to operate within the planet's limits. Undertake research to improve linkages between the scientific understanding of environmental limits and policy, behaviour, and business applications. Develop tools and mechanisms to help society transition to living within the planet's limits; and Encourage through workshops, seminars, and training, the use of Planetary Accounting principles

and other sound environmental techniques for the

overall benefit of mankind

In FY22 our efforts and outputs grew across all four of our purposes, as demonstrated in our Statement of Performance. Our focus areas for the development of tools and mechanisms were:



# Planetary Science-Based Targets (P-SBTs)

Planetary Accounting at the Corporate Scale

In response to the corporate movement towards a science-basis for decarbonisation efforts, we have established a method that enables organisations to set science-based targets across all of the Planetary Boundaries, measure associated footprints, and establish roadmaps to operating within a "fair share" of global environmental limits.



# Planetary Facts Planetary Accounting at the Product Scale

Inspired by dietary food labels and with our vision in mind to "enable and inspire people to live within the planet's limits" this programme of work responds to the demand for robust and transparent environmental product data beyond carbon and with scientific context.

## **OUR OPERATIONS**

#### Main Source of Cash and Resources

In FY22 PAN received \$205k of financial and donated resources, a 350% increase compared to FY21. Of this, approximately 40% was cash revenue, 40% in-kind time donated by Delivery partners, and 20% volunteered time. Of the cash revenue, 54% was for consultancy works, 32% was direct funding of initiatives, and the remainder was from membership fees, donations, and grants.

73% of our expenditure was used for the delivery of PAN's charitable purposes. The remaining expenditure was used to deliver Planetary Accounting consultancy projects (14%) and for general and administrative tasks and expenses (13%). We also increased PAN's cash reserves by more than 800%.

Our consultancy work is important to our operations as it provides a significant lever to support our purpose (to help people operate within the planet's limits) and because it creates a key funding stream that supports our overhead costs so that donations, grants, and sponsorship can be directly used for our charitable activities.

#### **Fundraising Activities**

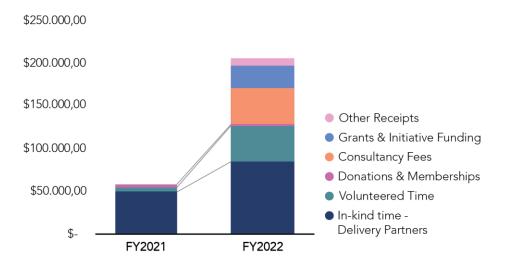
The majority of our funds raised came via our Network – through initiative funding, consultancy projects, grants, and donations. Key activities to support this included presenting at conferences and webinars, and proactive engagement with market leaders.

#### **Reliance on Volunteers and Donated Goods & Services**

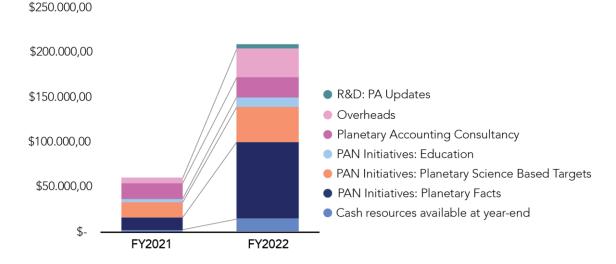
In FY22 our gross volunteered and donated resources grew from \$55k to \$125K, an increase of approximately 225%. However, our total reliance on donated resources decreased, with our cash resources increasing from 5% of our total revenue in FY21 to 40% of our total revenue in FY22.

In FY23 we are working towards continued growth of our gross cash revenue, and of our cash revenue as a percentage of our total resources, thus further decreasing our reliance on in-kind and volunteered time.

#### Where our resources came from



#### How we used our resources:



**Entity Information** 

## **OUR WHANAU: TEAM**

#### **Entity Structure:**

Our people are the ones who make it all happen. PAN is governed by a Board of Trustees and our operations are led by a team of contractors, secondees (donated time via Delivery Partners), and volunteers. PAN as an organisation has grown significantly over the last year and it has been great to see the increased capacity, capability and teamwork of our employees, contract staff and of course our fantastic volunteers. We asked some of the team about their work at PAN and this is what they said:



ANDREW COWIE

Chairman



KATE MEYER
Founding Director / CEO



BRIDGET KELLY

Trustee Secretary



BREE LORNIE
Treasurer



CAROLINE HOPE
Volunteer



YVONNE LARCHER
European
Coordinator



LEE MAIER

Communications

Lead



RACHEL DANCE

Graphic

Designer



AMY IRVINE **Volunteer** 

#### Why do you work for PAN?

I am very concerned about the trajectory we are on as for the first time in Earth's history humans have changed and continue to change the planet's geology and ecosystem. I wanted to do something about this. I believe PAN has one of the solutions to ensure Earth remains a hospital planet to us. - **Yvonne Larcher** 

#### What do you do outside work towards this future?

I am finishing up my studies in Law and Global Studies where I am learning about the structures of power in society that must be shaped to reach a future within the planet's limits. — **Amy Irvine** 

## What does a future within the planet's limits look like to you?

## What does a future within the planet's limits look like to you?

I like David Attenborough's definition "A future where we have avoided destabilisation and secured a thriving future, with healthy systems that support life." I personally think a strong sense of community and connection to the environment will be really important to help us get there; a fostering of the understanding that biodiversity underpins our ability to survive, will in turn lead to more intentional action.

#### - Caroline Hope

What is your vision for PAN for the next 5 years?
PAN will be a household name. It will be a framework for the health of our planet. – Rachel Dance

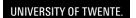
Entity Information

## **OUR WHANAU: NETWORK**

PAN is a membership based organisation. Our network comprises Members, Sponsors, and Delivery Partners who have joined us to learn how to use Planetary Accounting to support their decision making and to endorse, test, and support our work















































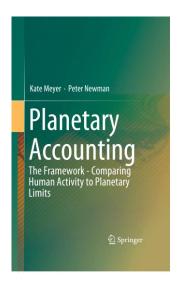


"We joined the network to learn from other professionals in the field of Sustainability, and to support the work PAN is pioneering in labelling and transparency." Lorietta Bahr, Sustainability Advisor | Lion

"We're big fans of using simple, clear language to help people understand sustainability – and take action! Planetary Accounting does this."
- Jeff Vickers, Technical Director | thinkstep-anz

## **OUR WHANAU: ADVISORS**

PAN's work is underpinned by a scientifically peer reviewed framework called Planetary Accounting that translates the Planetary Boundaries into action. Planetary Accounting and PAN are well supported by internationally acclaimed scientists and leaders including:





Emeritus Prof. Will Steffen Lead Author Planetary Boundaries



Prof. Jose Viegas
Secretary-General
OECD Transport Forum



Emeritus Prof.
Jorgen Randers
Ex-Deputy Director General
World Wildlife Fund



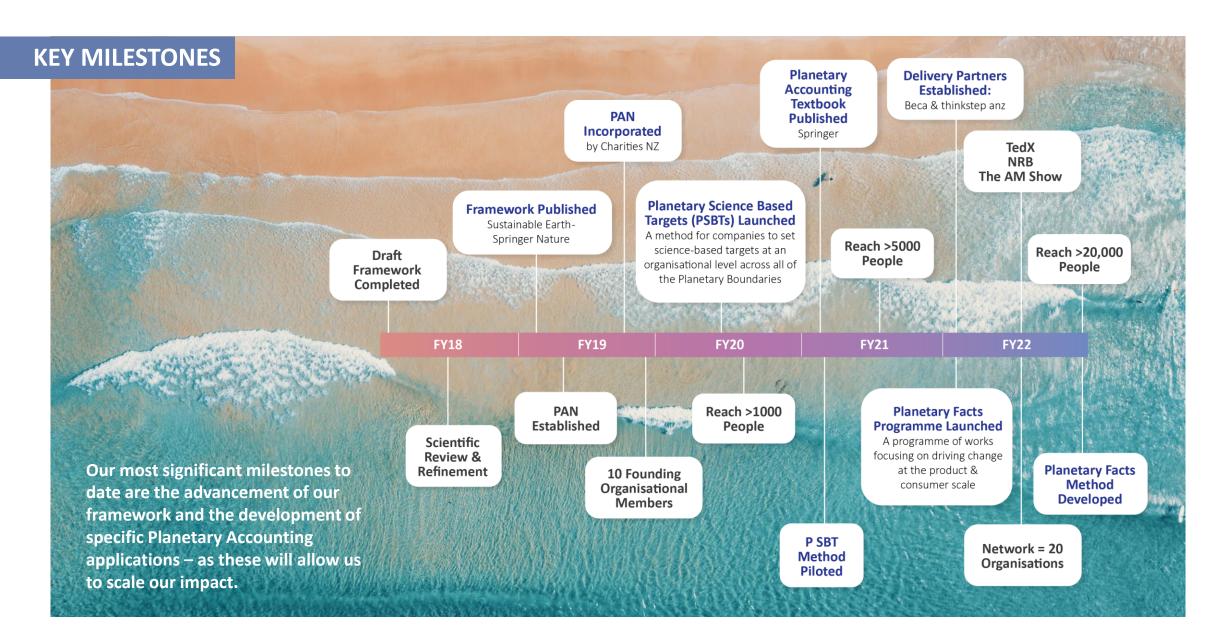
Prof. Orfeu Bertolami
Theoretical Physicist
Earth System Science



Distinguished Prof.
Peter Newman (AO)
Lead Author
IPCC



Prof. Sarah McLaren
Director
NZ Life Cycle
Management Centre



Statement of Service Performance PAN - Annual Performance Report | 12

## **APPLICATION 1: PLANETARY SBTs**

Over 100 New Zealand companies are now signatories of the Climate Leaders Coalition, committing to adopting science-based carbon targets that align with limiting global warming to 1.5°C. However, to avoid catastrophic global change this level of action and commitment is needed across ALL of the planet's limits. So, PAN has developed an approach we call Planetary Science-Based Targets (or P-SBTs) that enables companies to do just that!

This programme of works started in FY21 with the development of the methodology which was piloted in FY22

The team at PAN are excited about this approach because it allows decision makers within businesses to:

- Demonstrate a commitment to absolute sustainability;
- Shift from incremental to transformational change by focussing on the end goal;
- Mitigate risks by highlighting the likely magnitude and direction of market and regulatory pressures;
   and
- Use a holistic environmental lens for decision making.

We asked one of the organisations who have adopted Planetary Science-Based Targets, why they chose Planetary Accounting. This is what they said:

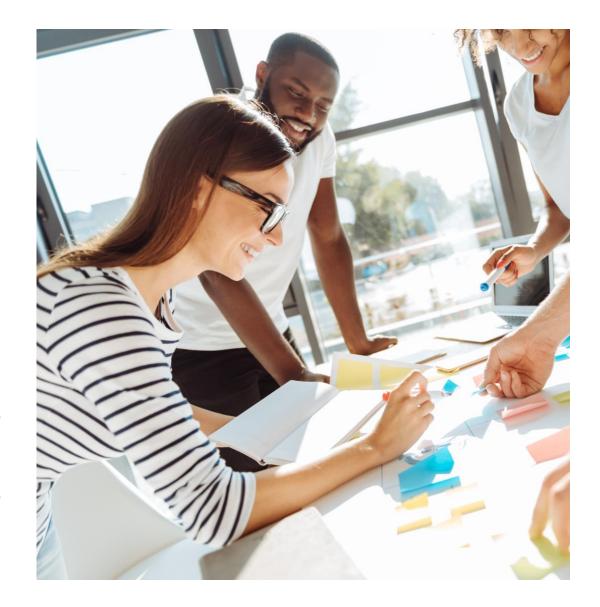
"We chose Planetary Accounting because it was independent, external, objective. It helped us move from can we do that - to how."

– Head of Risk and Sustainability, Energy Sector - NZ

"The science-basis of Planetary Accounting was very important to us. If a sustainability strategy is wishy-washy, people start to poke holes – so we wanted to avoid that. Planetary Accounting gave us robust numbers."

- Value & Business Architect, Energy Sector, NZ

At PAN, our goal is to make it easy and affordable to set P-SBTs so that companies can direct their efforts into action.



## **APPLICATION 2: PLANETARY FACTS**



Imagine if it was easy for businesses to access and understand the data they need to design environmentally sustainable products and services that consumers and corporate customers want to buy.

Imagine if there was a robust way for consumers to understand the environmental performance of their products that was underpinned by credible science.

## Our Planetary Facts programme is focussed on making this a reality!

Inspired by Nutritional Facts Labels on food products PAN launched the first phase of our Planetary Facts programme in August 2021 with support from strategic partners including the Warehouse Group, Massey University, Beca, and thinkstep-anz to develop the Planetary Facts calculation methodology and co-design labels and an associated education strategy with real consumers.

By listening to our partners and consumers we learned that Planetary Facts provide strategic value to businesses because our approach provides the granular data and scientific context they need to make informed decisions about their products and helps them to manage supply chain data gaps.

We also learned that consumers want broad environmental data that is independently certified and can be understood at a glance. We are excited about our new eco-labels which preliminary consumer feedback confirms does just that!

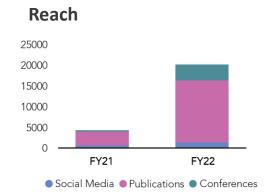
In FY23 we are launching Phase 2, during which we are piloting the method on real products, and testing our next-generation eco-labels on-shelf (and online) with real consumers.

## **KEY PERFORMANCE INDICATORS**

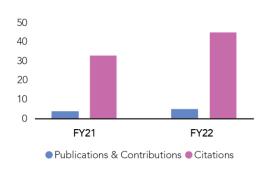
We measure our performance across several key performance indicators:

- Reach: The number of individuals we have educated about Planetary Accounting through speaking events and written collateral;
- Network: The number of organisations in our network
- Publications, Contributions & Citations: The number of publications and contributions to research, and associated citations
- Team: The number of team members.

In FY22, our reach increased by 375%, predominantly from our publications and speaking events. The number of organisations in our Network increased by 67%; our team quadrupled, and our publications, contributions, and associated citations continued to increase.







## Network



#### Team



We were also very proud to have our work shared through several high impact forums including:

- TEDx Auckland
- National Business
   Review
- The AM Show

Our Founder and CEO, Kate Meyer, was also selected as University of Auckland's 40 Under 40 under the Disruptors and Innovators category for her work on Planetary Accounting.

Statement of Service Performance PAN - Annual Perform

## **OUR HANDPRINT**

At PAN, our greatest outcomes occur by enabling and empowering others to reduce their environmental impacts to align with the planet's environmental limits – we call this our "Planetary Handprint".

This means that through our network and other touch points we can significantly leverage our effort to make a much greater positive impact on the planet than we could directly. This also means that measuring our handprint accurately is difficult — particularly at this early stage when many of our tools are still under development.

Underpinning decision making with robust data and scientifically valid processes is one of PAN's core foundations. It is important to us to quantify the impacts of our work so that we can track and communicate our performance in a way that helps us, and other stakeholders, make better decisions.

However, the climate will not wait for perfect data, so at PAN we believe that a pragmatic approach is sometimes needed to enable and prioritise action. As such, we have taken a high-level, pragmatic approach to estimating our Planetary Handprint. We have endeavoured to take a conservative approach and are committed to improving the accuracy of this estimate as PAN grows through improved data quantity, accuracy and granularity.

The approach we have taken is outlined below;

- First, we estimated our "Economic Reach", i.e., how big are the combined purse strings of those we have connected with through our projects, network, talks, and written material.
- Next, we researched how much influence knowledge and information has on behaviour and action and found results ranging from 1% 10%,.
- Finally, we took 1% of our Economic Reach (as a conservative estimate) over global GDP and used this to estimate our Planetary Handprint



These outcomes are small play in context of the global challenge we are facing. However, they indicate that for every \$100 contributed to PAN in FY22 we influenced others to take action that resulted in approximately:

- √ 10 tonnes of avoided greenhouse gas emissions
- √ 25m² of reforestation
- √ 12 kg of avoided nitrogen runoff
- √ 280kg of avoided waste

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Despite PAN's focus on measuring environmental impact, we chose not to prioritise measuring our own Planetary Footprints (the impacts we have on the planet through our operations) for FY22. This is because at our current scale we felt that PANs limited bandwidth would be better directed at growing our initiatives.

However, walking the walk is important to us. While we have not undertaken a detailed assessment, we have taken the time to identify that the biggest contributor to our environmental footprint is our work travel. As such, we have taken the following initiatives to minimize these impacts:

- We propose online options for workshops and presentations as a priority
- When we do travel, we aim to cluster meetings and workshops to limit the number of trips
- All our travel is offset

We also consider the impacts of our supply chain. For example, we chose to use Kiwibank for our banking because of their sustainability commitments. In particular, it was important to us that Kiwibank will not provide banking services to entities that are directly involved in the extraction, production and manufacturing of coal, oil and gas or their manufacture and production.

PAN does not have offices; our personnel are spread across New Zealand and beyond and all work from home. This means the electricity used to power our equipment and for heating home offices does not fall under PAN's control. However, our team are committed to minimizing their personal environmental impacts – including those related to working for PAN. For example, Kate, our CEO, purchases her electricity from Ecotricity - who only purchase renewable and carbon-zero certified electricity.

As we grow, we will continue to formalize our sustainability approach, and when our scale is appropriate to undertaking formal assessments we will measure and disclose our Planetary Footprints, associated Science-Based Targets, and our plans to meet these.

Statement of Service Performance PAN - Annual Performance Report | 17

## STATEMENT OF RECEIPTS AND PAYMENTS

PAN's financial performance strengthened significantly in FY22 compared to the previous financial year, with an increase in total operating receipts of 250%. Our main sources of receipts were through project sponsorships (in FY22 this was primarily for our Planetary Facts programme) and consultancy income.

Our costs were predominantly driven by operational costs directly attributed to initiatives and consultancy projects. Administrative and overhead costs were kept to a minimum at 18.5% of the total expenditure. Of these administrative costs, just over 70% were funded by the World Wild Fund for Nature (WWF) via a grant to enable PAN to focus funds into the establishment and advancement of the organisation.

The organisation's cashflow remained positive throughout the year, with steadily increasing cash reserves totalling \$14,685 on the 31<sup>st</sup> March 2022.

In FY22 the organisation was 40% funded via its revenue streams, and 60% via in-kind and donated resources. In FY23 our goal is to increase our gross revenue, and our revenue as a percentage of our total resources.

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Signature	Buli	Signature	Hleyer
Name	Andrew Cowie	Name	Kate Meyer
Position	Chairman	Position	Founding Director/CEO
Date	5 October 2022	Date	5 October 2022

	FY21	FY22
In S	Actual	Actual
Total Operating Receipts  Donations, fundraising and other similar receipts Fees, subscriptions and other receipts from members Receipts from providing goods or services Project & initiatives sponsorship Planetary Accounting consultancy Interest, dividends and other investment income receipts Other operating receipts Other receipts	3,167 2,091 1,076 - - - -	78,909 483 1,245 67,661 25,000 42,661 - - 9,520
Total Operating Expenditures Payments related to public fundraising Volunteer and employee related payments Payments related to providing goods or services Salary & Wages Expenses Grants and donations paid Other operating payments General & Administration Insurance IT & Subscriptions	-2,117 -122 - - -1,995 -40 -1,955	-67,959 - -55,372 -54,211 -1,161 - -12,587 -10,642 -1,700 -245
Operating Surplus (deficit)	1,050	10,949
Other receipts or payments GST Other	-	<b>2,265</b> 2,312 -47
Capital Receipts Receipts from the sale of resources Receipts from borrowings	:	:
Capital Payments Purchase of resources Repayments of borrowings	:	:
Increase / (decrease) in Bank Accounts and Cash	1,050	13,214
Bank accounts and cash at the beginning of the FY	421	1,471
Bank accounts and cash at the end of the FY Cheque accounts(s)	<b>1,471</b> 1,471	<b>14,685</b> 14,685
Total Bank Accounts and Cash at the End of the FY	1.471	14.685

## STATEMENT OF RESOURCES & COMMITMENTS

At the end of the financial year, the bank balance had increased by 998% from \$1,471 to \$14,685 reflecting the increase in activities and initiatives. On the balance date there were outstanding membership fees owing to PAN (\$338), which were settled in May 2022 and a total of \$3,157 outstanding payments owed for GST and salary & wages which were settled in the first few months of FY23.

PAN's Reserve policy is to maintain sufficient reserves to cover three months of essential operations. The trustees consider our cash reserves, (i.e., balance less money owed) at the start of FY23 of \$11,866 to be a prudent reserve at this stage of the charity's development, noting that this will need to increase over the course of FY23 in consideration of our plans to reduce our reliance on volunteered and donated time and resources.

During FY22 we developed and advanced several critical intangible assets which are not currently included in our formal accounts:

Intangible Asset	Approximate Value
Educational material and resources	\$12,500
Planetary Science-Based Targets Methodology	\$60,000
Planetary Facts Methodology	\$100,000

FY23 commenced with a strong forward workload and revenue projection. As of the 31<sup>st</sup> March 2022 our forward projections comprised committed funds for initiatives and consultancy totalling approximately \$95k and grant applications totalling approximately \$290k.

PAN met all the conditions associated with grants received in FY22 and does not have any loans or borrowings.

In \$
Schedule of Resources  Bank Accounts and Cash  Money Held on Behalf of Others  Money Owed to the Planetary Accounting Network  Membership fees  Other Financial Resources
Schedule of Commitments  Money Payable by the Entity  Salary & Wages  GST  Other Commitments  Guarantees
Schedule of Other Information Grants or Donations with Conditions Attached Resources Used as Security for Borrowings

FY21	FY22	
Actual	Actual	
1,471	14,685	
-	338	
-	330	338
-	-	
_	3,157	
-	3,107	921
-	_	2,236
-	-	
-	-	
-	-	

## **ANALYSIS OF RECEIPTS & PAYMENTS**

### Receipts

In \$	FY21	FY22
Fundraising receipts	-	-
Grants and donations Donations / koha from the public Sponsorship	<b>2,091</b> 2,000 91	<b>483</b> 483 -
Fees, subscriptions and other receipts from members Fees and subscriptions from members	<b>1,076</b> 1,076	<b>1,245</b> 1,245
Receipts from providing goods or services Planetary Facts Other consultancy engagements		<b>67,661</b> 25,000 42,661
Interest, dividends and other investment income	-	-
Other receipts Funding for PAN establishment	-	<b>9,520</b> 9,520
Capital receipts	-	-

#### **Payments**

In \$	FY21	FY22
Payments relating to public fundraising Payment fees	<b>122</b> 122	
Volunteer and employee related payments	-	-
Payments related to providing goods or services Salary & Wages Expenses	-	<b>55,372</b> 54,211 1,161
Grants and donations paid	-	-
Other operating payments Insurance IT & Subscriptions General & Administration PAN set up costs  Capital Payments	1,995 1,955 - 40	12,587 1,700 245 1,705 8,937

In FY21 PAN's main sources of revenue were donations (66%) and memberships (34%). In FY22 the main sources of income shifted to consultancy (54%) and project sponsorships (32%). The remaining income came from membership fees (<1%), donations (<1%) and a WWF grant dedicated to the establishment and further development of the organisation (12%).

This shift highlights how much PAN has grown and strengthened within the financial year. Our consultancy work is an approved activity under our Charities Registration because it is a significant lever to support our purpose (as it helps others operate within the planet's limits)

and as a key funding stream that supports both initiatives and overhead costs so that donations, grants, and sponsorship can be directly used for our charitable activities.

More than 80% of our costs in FY22 are attributable to payments related to providing goods and services – i.e., our charitable initiatives and consultancy projects.

The remaining costs (18%) relate to business-critical insurance, IT tools & subscriptions as well as for other general & administrative efforts including ongoing operational and administrative activities.

## NOTES – DONATED TIME

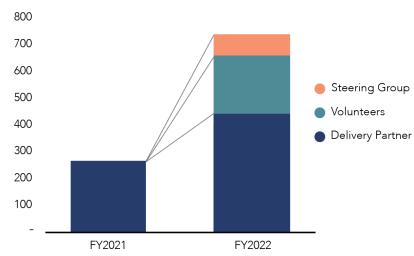
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<b>Volunteere</b> Volunte	d time (in hou	irs)
	ers Partners	
	s & Steering C	Groups
		lunteered time (in \$)
Volunte	0.0	
-	Partners s & Steering C	`roupo

FY21	FY22
Actual	Actual
<b>295</b>	<b>737</b>
-	222
295	440
-	75
<b>55,000</b>	<b>126,346</b>
-	19,646
55,000	84,200
-	22,500

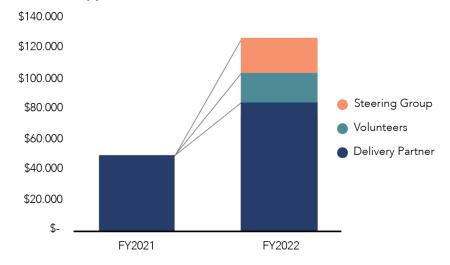
PAN receives donated time under three constructs: volunteers directly engaged by PAN (who predominantly support administrative tasks such as marketing & networking activities as well as treasury, finance and administrative functions), time donated by PAN's Delivery Partners Beca and Thinkstep, and Advisors to the Network and on Initiative Steering Groups who provide industry experience and subject matter expertise to support PAN's work.

To date, donated time has been paramount to PANs activities, with the total value of donated time in FY22 of approximately \$125k. We were incredibly humbled to see the hours donated increase by 250% from FY21 to FY22. While we are immensely grateful for this support, as we move forward our goal is to decrease our reliance on donated time to improve the long-term viability of PAN.

#### Volunteered time in hours



#### Approximate value of volunteered time in \$





#### **Basis of Preparation**

The Planetary Accounting Network is permitted by law to apply PBE SFR-C (NFP) Public Benefit Entity Simple Format Reporting - Cash (Not-For-Profit) and has elected to do so. All transactions are reported in the Statement of Receipts and Payments and related Notes to the Performance Report on a cash basis.

#### Goods and Services Tax (GST)

The Planetary Accounting Network has been registered for GST since December 2021. Therefore, amounts recorded in the Performance Report from December 2021 onwards are exclusive of GST (if any). GST owing, or GST refunds due as at balance date are shown in the Statement of Resources and Commitments. Prior to December 2021 amounts recorded in the Performance Report are inclusive of GST (if any).

#### **Correction of Errors**

No errors were identified.

#### **Related Party Transactions**

There were no transactions involving related parties during the financial year. (Prior Year - Nil)

#### **Events After the Balance Date**

There were no events that have occurred after the balance date that would have a significant impact on the Performance Report. (Prior Year - Nil)



Our mission is to help people, businesses, and governments to operate within the planets limits - because we believe that living well requires a healthy planet.